



1975 MOBILE HOME & RECREATIONAL VEHICLE SHOW

SPONSORED BY
**WASHINGTON MOBILE HOME
 & RECREATIONAL VEHICLE SHOW ASSOCIATION • SEATTLE CENTER COLISEUM • MAY 28- JUNE 1**

Industry is rolling again

Now that the panic is over on the availability of gasoline, the impact of wheeled housing on American life is showing renewed signs of growth.

by **Blaine Schulz**
 Automotive editor

It includes weekend and vacation destinations as well as double-wide and single-wide housing anchored to the land.

For families considering the purchase of mobile homes or recreational vehicles this year, Seattle's annual Mobile Home and Recreational Vehicle Show will be worth a visit.

It will open next Wednesday for five days at the Seattle Center Coliseum.

Landscaped displays of mobile homes will share the spotlight with motor homes, travel trailers, campers, camping trailers, minimotor homes and trucks.

Accessories and novelty items also will be featured.

Show hours will be: Wednesday, 5 p. m. to 10 p. m.; Thursday, Friday and Saturday, 1 p. m. to 10 p. m.; and next Sunday, 1 p. m. to 7:30 p. m.

Admission will be \$2 for adults. Children under 12 will be admitted free. Senior citizens will be admitted for \$1 Wednesday through Friday.

Certain to attract attention at this year's show will be innovations in mobile-home construction and design. Horizontal lapped sid-

G MOBILE HOME SPECIAL
 Classified Advertising
 Sunday, May 25, 1975 *The Seattle Times* G 1

ing, some of treated wood and some of aluminum, provides a "permanent" look and requires practically no upkeep. Many 1975 models have wide-eave overhangs, gabled roofs and large windows.

Of special interest to families considering a mobile-home purchase this year is the new 5 per cent tax credit on new-home purchases, which applies to mobile homes, too.

Savings and loan associations and banks can lend on them. Mobile homes are eligible for Federal Housing Administration or Veterans

Administration loan guarantees, but the standard method of dealer financing through a chattel-mortgage loan still predominates.

Down payments range from nothing under V. A. regulations, to 20 to 30 per cent under the chattel-mortgage plan. Payments may extend up to 15 years, depending on the type of home and financing.

The F. H. A. will insure a loan up to \$15,000 for 15 years, while the V. A. will loan \$17,500 for 15 years when a lot and its improvements are included.



The Donald Anderson family of Saratoga, Calif., travelled the United States for four years in this Volkswagen camper.

Shop for your mobile home financing just as carefully as you shop for your mobile home.

Take the time to compare the lending institutions making mobile home loans, and choose the one that offers the best deal. Sounds simple, but you could save some real money. Washington Mutual is a good place to start. Our rates are as low as 10-1/2%. Call any Washington Mutual office.

WASHINGTON MUTUAL SAVINGS BANK
 the friend of the family

LENDER
 Washington Mutual makes loans without regard to race, color, religion or national origin.

Although shipments of mobile homes are down from last year, March shipments of 16,270 showed a gain of 11 per cent over February's 14,670, according to Bill Weide, chairman of the Mobile Homes Manufacturers Association.

March shipments were off 51 per cent from last March's 33,340. The first-quarter total was off 51 per cent at 42,600 nationally.

Yet forecasters predict a sharp gain expected by the end of the year. Double-wides are the future of the mobile-home industry, they say.

A majority of today's buyers are families that wanted to purchase a site-built home but found the process prohibitive.